## **Bank of China Limited**

# **2006 Third Quarter Report**

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# Bank of China Limited 2006 Third Quarter Report

#### I Important Notes

- **1.1** The Board of Directors of Bank of China Limited (the "Bank") and its directors, the Board of Supervisors and its supervisors, the senior management of the Bank warrant that there are no fraudulent disclosures, misleading statements or material omissions in this report and that they will be individually and jointly responsible for the truthfulness, accuracy and completeness of the report.
- **1.2** All directors of the Bank attended the meeting of the Board of Directors.
- **1.3** The third quarter report of the Bank is unaudited.
- **1.4** Chairman Xiao Gang, President Li Lihui, Vice President in charge of accounting function Zhou Zaiqun and General Manager in charge of the Accounting Department Liu Yanfen undertake that the financial statements in the third quarter report are true and complete.

#### **II** Corporate Information

#### 2.1 Brief Introduction

Stock name	Bank of China Limited
Stock code	601988 (A Share)
Place of listing	Shanghai Stock Exchange
Stock name	Bank of China Limited
Stock code	3988 (H Share)
Place of listing	The Stock Exchange of Hong Kong Limited (The Hong Kong
	Stock Exchange)
	Secretary to the Board
Name	YEUNG Jason Chi Wai
Address	1 Fuxingmen Nei Street, Beijing, PRC China
Telephone	010-66596688
Fax	010-66016871
E-mail	bocir@bank-of -china.com

#### 2.2 Financial Information

2.2.1 Major Accounting Data and Financial Indicators

2.2.1.1 Major Accounting Data and Financial Indicators prepared under PRC Accounting Standards for Business Enterprises and the Accounting System for Financial Institutions ("PRC GAAP")

Currency: RMB

	As at 30 September 2006	As at 31 December 2005
Total assets(million)	5,268,846	4,742,806
Shareholder's equity (excluding minority interests) (million)	378,349	233,842
Net assets per share	1.49	1.12
Adjusted net assets per share	1.48	1.11

Currency: RMB

	Three month period ended 30 September 2006	Nine month period ended 30 September 2006
Earnings per share (fully diluted)	0.05	0.12
Return on net assets (%) (Annualized, excluding minority interests, fully		
diluted)	13.23	11.12
Return on net assets deducting non- routine profit/loss (%) (Annualized, excluding minority interests, fully		
diluted)	12.62	10.66

Non-routine profit/loss items are listed as below:

Amounts: in RMB millions

Items	Three month period ended 30 September 2006
Non-operating income	276
Non-operating expense	(60)
Net gain on disposal of long-term equity investment	476
Write-back of the impairments recognised in previous years	179
Income tax impact of non-routine items	(287)
Total	584

2.2.1.2 Reconciliation between PRC GAAP and IFRS on net profit and shareholder's equity (excluding minority interests) for the period ended 30 September 2006

Amount: in RMB millions

	Net profit Shareholder's ed		
	Nine month period ended 30 September 2006	As at 30 September 2006	
PRC GAAP figures	31,541	378,349	
Adjustments for accounting standard differences:			
Reversal of revaluation surplus and corresponding depreciation	245	(7,754)	
2. Fair value measurement on investment properties	411	3,227	
3. Equity securities classified as available-for-sale financial assets and stated at fair value	_	2,113	
4. Early retirement benefit obligation	325	(4,772)	
Cost method applied on non-trading precious metals	(108)	(745)	
6. Deferred tax impact	211	2,006	
7. Minority interests effect and others	(167)	560	
Subtotal	917	(5,365)	
IFRS figures	32,458	372,984	

#### 2.2.2 Income Statements prepared under PRC GAAP (unaudited)

Amount: in RMB millions

Items	Three month period ended 30 September 2006	Nine month period ended 30 September 2006
Interest income	56,606	156,383
Interest expense	(24,228)	(69,529)
Net interest income	32,378	86,854
Net fee and commission income	3,231	10,072
Net trading income	(1,245)	(1,438)
Investment income	607	2,288
Other operating income, net	1,047	2,844
	36,018	100,620
Operating and administrative		
expenses	(12,052)	(35,245)
Business tax and surcharges	(1,675)	(4,662)
Operating profit	22,291	60,713
Non-operating income, net	216	683
Profit before impairment losses	22,507	61,396
Impairment losses	(2,222)	(7,098)
Profit before tax	20,285	54,298
Income tax	(6,604)	(18,966)
Profit after tax	13,681	35,332
Minority interests	(1,164)	(3,791)
Net profit	12,517	31,541

#### 2.3 Number of shareholders and top ten shareholders

2.3.1 Total number of shareholders: As at the end of the reporting period, the Bank's shareholders (A-Share + H-Share) total were 846,456, including 426,386 holders of H-Share and 420,070 holders of A-

Share.

#### 2.3.2 Top Ten Shareholders of A Share that are not Subject to Selling Restrictions

No.	Name of Shareholder	Number of Listed Trading Shares Held *	Type of Share
1	International Finance-Standard Chartered-CITIGROUP GLOBAL MARKETS LIMTIED	73,451,475	A Share
2	Shanghai Huiyin Investment Limited Corporation	70,000,000	A Share
3	ICBC-GF Strategic Selection Balanced Securities Investment Fund	51,314,751	A Share
4	ICBC-E Fund Value Selection Stock Securities Investment Fund	50,397,000	A Share
5	China Life Insurance (Group) Company – Traditional - General Insurance	47,157,043	A Share
5	CNOOC Finance Corporation Ltd	47,157,043	A Share
7	CCB –BoCom Schroders Prudent Balanced Securities Investment Fund	39,611,957	A Share
8	China Pacific Life Insurance Co., Ltd – Dividend - Personal Dividend	38,064,093	A Share
9	China Pacific Life Insurance Co., Ltd – Traditional – General Insurance	35,179,154	A Share
10	China Marine Finance Co., Ltd	33,009,930	A Share

<sup>\*</sup> Except that some of the above shareholders may be under the management of the same corporation, the Bank is not aware of the connected relations and the concerted action among the above shareholders.

#### 2.3.3 Top Ten Shareholders of H Share

No.	Name of Shareholder	Number of Shares Held *	Type of Share
1	HKSCC Nominees Limited	30,247,998,800	H Share
2	RBS China Investments S.à.r.l.	20,942,736,236	H Share
3	Asia Financial Holdings Pte Ltd	10,471,368,118	H Share
4	National Council for Social Security Fund, PRC	8,377,341,329	H Share
5	UBS AG	3,377,860,684	H Share
6	Asian Development Bank	506,679,102	H Share
7	The Bank of Tokyo-Mitsubishi UFJ Ltd	473,052,000	H Share
8	Wingreat International Limited	420,490,000	H Share
9	Best Sense Investments Limited	236,526,000	H Share
10	Turbo Top Limited	236,526,000	H Share

<sup>\*</sup> The number of shares held by H Share shareholders are those recorded in the Register of Members as kept by the H Share Registrar of the Bank.

#### **III** Management Discussion and Analysis

#### 3.1 Brief analysis of overall operating activities in the reporting period

As of 30 September 2006, total assets of the Bank and its subsidiaries ("the Group") reached RMB5,268.846 billion, an increase of RMB 526.040 billion or 11.09% over 31 December 2005. Total liabilities stood at RMB4,862.073 billion, an increase of RMB381.887 billion or 8.52% over 31 December 2005. The Group had a total loan portfolio of RMB2,441.619 billion, an increase of RMB206.573 billion or 9.24% over 31 December 2005. The total deposits of the Group reached RMB4,050.027 billion, an increase of RMB346.250 billion or 9.35% over 31 December 2005. Owner's Equity totaled RMB378.349 billion, an increase of RMB144.507 billion or 61.80% over 31 December 2005. The Group's non-performing loans (NPLs) were RMB 98.599 billion in accordance with five tier classification standards, NPL ratio was 4.04%.

The Group achieved a net profit of RMB31.541 billion from January to September. In the third quarter, the Group's net foreign exchange exposure was further reduced and hence exchange rate risk being contained further.

#### 3.1.1 Principal operations accounting for over 10% of income or profit from principal operations

Amount: in RMB millions

		Cost from principal operations (Nine month period ended 30 September 2006)
Commercial banking	168,644	110,470
Investment banking	2,222	968
Insurance bussiness	6,265	5,804
Other operations	1,671	302

Income from principal operations =interest income+ fee and commission income +net trading income +investment income +other operating income

Cost from principal operations =interest expense+ fee and commission expense +other operating expense+ operating and administrative expenses +business tax and surcharges

Income and cost from principal operations by geographical areas

Amount: in RMB millions

Geographical Area	Income from principal operations (Nine month period ended 30 September 2006)	Cost from principal operations (Nine month period ended 30 September 2006)
the Chinese mainland	127,273	82,428
Hong Kong, Macau and other overseas locations	54,318	37,904

- 3.1.2 Seasonal or periodic characteristics of the Bank's operation  $\Box$ Applicable  $\sqrt{N.A.}$
- 3.1.3 The composition of profit for the reporting period compared with that of the previous reporting period and the reasons therefor

In the current reporting period, there is no significant change in the profit compositon compared with the previous reporting period.

Amount: in RMB millions

	Nine month period ended 30 September 2006		d 30 Six month period ended 30 June 2006	
	Amount	Percentage	Amount	Percentage
Profit from principal operations	53,615	98.74%	33,546	98.63%
Other operating profit	-	-	-	-
Impairment losses	7,098	13.07%	4,876	14.34%
Operating and administrative expenses	35,245	64.91%	23,193	68.19%
Non-operating income,				
net	683	1.26%	467	1.37%
Profit before tax	54,298	100.00%	34,013	100.00%

Profit from principal operations= income from principal operations- cost from principal operations- impairment losses Profit before tax = profit from principal operations + non-operating income, net

3.1.4 Significant changes in principal operations and its structure when compared with those of the previous reporting period and the reasons therefor

In the current reporting period, there is no significant change in principal operations and its structure in comparison with the previous reporting period. After taking into consideration the overall interest spread and investment opportunities between RMB and foreign currencies, the Group conducted foreign exchange derivative transactions. The costs arising therefrom were included in the Net trading income.

Amount: in RMB millions

	Nine month period ended 30 September 2006		Six month period ended 30 June 2006	
	Amount	Percentage	Amount	Percentage
Interest income	156,383	88.23%	99,777	86.92%
Fee and commission income	12,019	6.78%	8,166	7.11%
Net trading income	(1,438)	-0.81%	(193)	-0.17%
Investment income	2,288	1.29%	1,681	1.46%
Other operating income	8,002	4.51%	5,366	4.68%
Income from principal operations	177,254	100.00%	114,797	100.00%

3.1.5 Significant changes in profitability of principal operations when compared with that of the previous reporting period and the reasons therefor

In the current reporting period, there was no significant change in the profitability of principal operations in comparison with the previous reporting period.

Amount: in RMB millions

Profitability of main business	Nine month period ended 30 September 2006 Six month period ended 30 June 2006	
Income from principal operations	177,254	114,797
Cost from principal operations	116,541	76,375

#### 3.2 Explanations of significant event, its impact and solutions

□ Applicable √ N.A.

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3.3 Changes in accounting policies, accounting estimates, consolidation scope and the significant accounting errors and the reasons therefor $\ \square$ Applicable $\ \sqrt{N.A.}$
3.4 Explanation of the Board of Directors and the Board of Supervisors on the "non-standard opinion" of the report period by the auditors $\ \square$ Applicable $\ \sqrt{N.A.}$
3.5 Warnings and Explanations on Loss Forecast or Significant Changes in Net Accumulative Profit from the Beginning of the Year to the End of Next Report Period $\ \ \Box$ Applicable $\ \ \sqrt{N.A.}$
3.6 Plans on alteration of disclosed business plan or budget $\hfill\Box$ Applicable $\hfill \sqrt{N.A.}$
3.7 Undertakings and its performance of the previous non-tradable share holders made in stock splitting $\hfill\Box \mbox{ Applicable } \sqrt{\mbox{ N.A.}}$
2.0 Explanation on the injut stock reform arrangements of company that has not some through

3.8 Explanation on the joint-stock reform arrangements of company that has not gone through joint-stock reform by the end of the reporting period

□ Applicable √ N.A.

Explanation of company that has not gone through joint-stock reform by the end of the reporting period

□ Applicable √ N.A.

#### **IV Third Quarter Report**

This announcement is simultaneously available on the website of the Shanghai Stock Exchange at <a href="https://www.sse.com.cn">www.sse.com.cn</a> and that of the Bank at <a href="https://www.boc.cn">www.boc.cn</a>. The third quarter report prepared in accordance with the Chinese Generally Accepted Accounting Principles is also available on the website of the Shanghai Stock Exchange at <a href="https://www.sse.com.cn">www.sse.com.cn</a> and that of the Bank at <a href="https://www.boc.cn">www.boc.cn</a>. The third quarter report prepared in accordance with the International Financial Reporting Standards is also simultaneously published on the website of the Bank at <a href="https://www.boc.cn">www.boc.cn</a>.

Xiao Gang

Chairman
Board of Directors,
Bank of China Limited
October 30, 2006